

## The market's been a bumpy ride—but it's gone up more often than down

It's true. When you look at the equity market, historically, it has been a roller coaster. So, if you postpone investing until markets stabilize, you might find yourself waiting a very long time. While the annualized return since 1937 is 10.68%, the S&P 500 Index only performed near that average five out of the last 88 years. More interesting is that it has delivered positive annual returns about 76% of the time. That's 67 "up" years. And as the chart shows, around half of those 67 up years have returned gains of 20% or better.<sup>1</sup>

Although past performance is no guarantee of future results, waiting for the market to stabilize could mean missing out on years of big gains.

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S&P 500 Index for the 88-year period ending in 12/31/2024.

<sup>1</sup>Source: Morningstar Direct. S&P 500 Index annual total returns 1937–2024.

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Chart is for illustrative purposes only and not representative of the performance of any particular portfolio, security, or strategy.

## If you think a big loss is painful, try missing out on a big gain

Have you been questioning whether you should stay out of the market when it's down? Keep this in mind—markets have historically moved up more often than down. In fact, as the chart shows, our nation's largest down markets were followed by significant rallies.

2015

2011 2007

2005

1994

1992

1987

1984

1978

1970

1960

1956

1948

1947

0.1% to 8%

Being in the market at the beginning of a historical upswing could have positive effects on your portfolio.

han do	wn. In		2017	21.8%					
/ signif	icanti		2013	32.4%					
, sigini	icant i		2009	26.5%					
have	positiv	2003	28.7%						
			1999	21.0%					
					1998	28.6%			
					1997	33.4%			
					1996	23.0%			
					1995	37.6%			
					1991	30.5%			
					1989	31.7%			
					1985	31.6%			
					1983	22.5%			
					1982	21.5%			
			2020	18.4%	1980	32.4%			
1.4%			2014	13.7%	1976	23.8%			
2.1%			2012	16.0%	1975	37.1%			
5.5%			2010	15.1%	1967	23.9%			
4.9%			2006	15.8%	1963	22.8%			
1.3%			1988	16.6%	1961	26.9%			
7.6%			1986	18.6%	1958	43.1%			
5.2%			1979	18.4%	1955	31.4%			
6.2%			1972	19.0%	1954	52.3%			
6.5%			1971	14.2%	1951	24.0%			
3.9%	2016	12.0%	1965	12.5%	1950	31.5%			
0.5%	2004	10.9%	1964	16.4%	1945	36.3%			
6.5%	1993	10.1%	1952	18.2%	1943	25.6%			
5.4%	1968	11.0%	1949	18.6%	1942	20.1%			
5.6%	1959	12.0%	1944	19.5%	1938	30.8%			
POSITIVE YEARS									

12.1% to 20% 20.1% or more

Use the color bars to find the worst year of each major downturn and match it to its rally at the right.

NEGATIVE YEARS									
-20% or less		-19.9% to -12%		-11.9% to -8%		-7.9% to 0%			
2008	-37.0%	2022	-18.1%	2001	-11.9%	2018	-4.4%		
2002	-22.1%	1973	-14.1%	2000	-9.1%	1990	-3.1%		
1974	-26.3%			1969	-8.4%	1981	-4.9%		
1937	-34.7%			1966	-10.0%	1977	-7.2%		
				1962	-8.7%	1953	-0.9%		
				1957	-10.7%	1939	-0.4%		
				1946	-8.0%				
				1941	-11.6%				
				1940	-9.8%				

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	1
25.02%	
26.3%	
28.7%	
31.5%	
21.8%	
32.4%	F
26.5%	i
28.7%	C
21.0%	S
28.6%	T
33.4%	Ĺ
23.0%	S
37.6%	F
30.5%	E h
31.7%	b
31.6%	p
22.5%	C
21.5%	i
32.4%	C
23.8%	T
37.1%	6
23.9%	E
22.8%	t
26.9%	e
47.40/	

2024

2023 2021

2019

Credit Crisis (2007-2009) and rally (2009) Dot-Com Bust (2000-2002) and rally (2003) Oil Crisis (1973-1974) and rally (1975) Recession of 1957 (1957) and rally (1958) Pearl Harbor (1940-1941) and rally (1942) Late Depression (1937) and rally (1938)

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8.1% to 12%